

A Word From The CEO

Ramadan Kareem to all!

October is generally a quiet month in the Middle East, because of the Holy month of Ramadan. However, having just completed Gitex, with the launch of our WiFi and voice products, it's business as usual.

I would like to thank all our partners, resellers and international visitors, who took the time to visit us at our Gitex stand.

DigitalSkys is entering a further phase of substantial growth with some exciting new developments, including acquisition news. More information on this in our November "What's New" issue.

I thank you all for your continued support.

Charles D'Alberto, CEO

GITEX Review

Busy times for DigitalSkys' debut at GITEX, the largest and most successful IT event in the Middle East. It was a very rewarding event and an excellent springboard for our efforts in the region.

"As a fast growing and prominent service provider with specific focus on the Middle East market, Gitex provided us with a great platform to showcase our services and capabilities," said chief executive Charles D'Alberto.



DigitalSkys took this opportunity to increase visibility, meet its current customers and generate new sales. It was an excellent platform to showcase our innovative services and capabilities. Visitors to the stand enjoyed hands-on live applications on display, included video conferencing, mobile internet, VoIP. We demonstrated video conferencing between our vehicles located in Dubai and Saudi Arabia, as well as on a yacht in KSA.

We were proudly supported by two of our key partners – Rawabi Holding and FalconStream of Kuwait. Also, displaying their capabilities, were our three technology partners – Tandberg, International Security & Communication Co. (ISC) and WiFi Com.



"Partnering with Digital Skys, leaders in satellite and wireless connectivity, compliments our state-of-the-art triple play solutions with broadband connectivity and infrastructure and, hence, providing corporate and end users the complete turnkey solutions to their multimedia and content delivery needs.

With visitors from all around the World, Gitex 2005 provided the platform to present our hi-tech solutions in the delivery of Internet, video, IP telephony, security & remote monitoring, over any IP infrastructure, to key personnel in the Information Technology, hospitality and education sectors", said Imad Mahmoud, Technical Manager of ISC.

On the evening of the 27th, DigitalSkys celebrated its first show at Gitex, by hosting a corporate evening on Bateau Dubai, an event that brought together shareholders, business partners, customers and suppliers. The guests were entertained in a magnificent glass covered restaurant and enjoyed international cuisine, while taking in the sights of Dubai's waterfront skyline. We look forward to the next years' event, which will become an annual event for DigitalSkys.



International Voice Services

A dramatic revolution is taking place in the telecommunication industry nowadays, unifying the converging worlds of telecommunications and the Internet.

VoIP is a way of conducting telephone conversations over the Internet at a very cost-effective rate. The level of attention on VoIP stretches from individuals through enterprises of all sizes – from the smallest to the largest corporation.

Starting with October 2005, DigitalSkys now offers a wide range of quality voice services, such as PC to phone, phone to phone, call back, international termination and origination, which will allow customers to save up to 80% of the costs on destinations such as China, Australia, Nigeria, USA, Europe and Malaysia. DigitalSkys' uniqueness comes from an unbeatable quality of voice, affordable rates and a Voice Operation Center which will offer 24 hours technical assistance and will deal with sales enquiries.

The voice services will cover the whole globe, with the company targeting clients across the MEA region.

DigitalSkys Starts Services in Bahrain



This month DigitalSkys signed a MOU with Etisalcom Bahrain, a licensed telecom operator in the Kingdom of Bahrain. The services provided to the Bahraini operator will be total turnkey wireless solutions – VSAT services, mobile and marine services, Wi-Fi, WiMAX and a wide range of IP based applications.

Both companies will work together to develop opportunities in the local, regional and international markets and will explore the deployment of Wi-Fi and WiMAX in various markets.

"We at Etisalcom Bahrain are thrilled with the opportunities that partnering with DigitalSkys could bring to both companies. We believe that the DigitalSkys leadership in the wireless technology front, will enhance our capabilities to compete in the very competitive telecom market in the Kingdom of Bahrain. On the other hand, Etisalcom would provide DigitalSkys the local reach for the Kingdom of Bahrain and the cooperation for the rest of the region," said Rashid Al-Snan, CEO of Etisalcom.